

HICKORY

Job Title: Cairns – General Manager

Reports to: Operations Manager

As an award-winning Scottish business, Hickory has a reputation for delivering bold culinary leading-edge food and drink experiences in beautiful venues, with a focus on innovative and invigorating menus. We are looking for a dynamic **General Manager** to join us in this exciting opportunity in one of our beautiful estates. This is a permanent, full-time position.

Founded in in 2012, our roots are firmly on Scottish soil. You'll find our teams creating magic at our concept kitchen in East Lothian, or in the thick of it at our Hickory HQ in Edinburgh's West End.

We're inspired by local, seasonal produce and we have the utmost respect for good, honest ingredients to showcase the best of Scotland's Larder. Working for Hickory you will join an award-winning team passionate about training, learning, and developing our future stars, innovation and leadership from within.

The person we are looking for must have a real passion for food & events. We are a friendly, decent bunch & we respect our people, places and planet. We want someone who has a real drive & enthusiasm for their job, as well as for their colleagues and the company. We always put the customer at the heart of our decisions, and never accept anything less than 5 star standards – that's the Hickory Way.

Role

As a General Manager for Cairns Estate, we are looking for a strong impactful leader who is responsible for the following tasks:

- Fully accountable for the overall venue operation & accommodation including meeting targeted KPIs
- Managing budgets, financial plans and controlling expenditure
- Identifying and acting upon opportunities to grow revenue and reduce costs
- To ensure business targets for revenue, occupancy and profit achievement are met or exceeded by working closely with the successful team and central support functions
- To ensure full compliance with licensing laws, health and safety and other statutory regulations
- To confidently network to drive the business forward by promoting the venue and establishing new business opportunities
- To motivate and engage a successful team to deliver an exceptional guest experience
- To ensure the venue is best positioned in the competitive market, keeping up to date with market trends
- Run the business with the passion as though it was your own business whilst engaging with central support functions, owners, internal & external stakeholders and local suppliers

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Key Deliverables

A General Manager serving Hickory & Cairns Estate is always working on behalf of our guests, owners and working with other team members. You must possess the attitudes, behaviours, skills and values that follow:

- Previous experience in the same or similar role
- Strong ability to work with urgency within defined deadlines
- Highly impactful with the ability to deliver and drive results
- Maintain a strong people focus
- Excellent organisational, attention to detail & time management skills; with the ability to prioritise & complete a very busy workload effectively
- Great networker & sales focused
- Excellent communication skills, both written and verbal
- Financially astute
- Great leadership skills and enjoy working as part of a team in a social environment
- A strong commercial awareness.
- Personal License Holder is desirable
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Salary £35,000 dependant on experience.

29 days holiday, including an extra day of annual leave on your birthday.

Location: Cairns Farm Estate, Kirknewton, West Lothian, EH27 8DH

To apply, email your CV & covering letter to jobs@hickoryfood.co.uk